

Message Text

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71

ACTION AF-08

INFO OCT-01 ISO-00 CIAE-00 COME-00 EB-07 INR-07 LAB-04

NSAE-00 PA-02 SIL-01 USIA-15 PRS-01 /046 W

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R 161621Z AUG 76

FM AMEMBASSY DAKAR

TO USDOC WASHDC

INFO SECSTATE WASHDC 6206

UNCLAS DAKAR 5229

E.O. 11652: N/A

TAGS: BEXP, SG

SUBJECT: DAKAR INTERNATIONAL TRADE FAIR

REF: USDOC 1349

1. EMBASSY HAS POUCHED AUG. 13 TO HAHN (USDOC/OIM/AF) LIST OF 1,100 FIRMS INVITED TO PARTICIPATE IN TRADE FAIR. LIST REFLECTS POSITIVE OR NEGATIVE RESPONSES RECEIVED BY NOON AUGUST 13 PLUS ANY FOLLOW UP ACTION TAKEN BY EMBASSY. THUS FAR ONLY TWO DEFINITE POSITIVE RESPONSES FROM LOCAL REPRESENTATIVES OF AMANA REFRIGERATION AND SINGER SEWING MACHINES. OFFICIAL CATALOG OF AIR AND LETTER FROM E/C OFFICER WILSON TO EXHIBIT DIRECTOR HAHN ACCOMPANY LIST.

2. LOCAL AIR AFRIQUE REP THEOPHILE KOMACLO GAVE EMBOFFS FOLLOWING INFORMATION CONCERNING AIR AFRIQUE DISCOUNT FOR FAIR VISITORS. AIR AFRIQUE WILL OFFER 35 PER CENT OFF IN FIRST CLASS, 50 PER CENT IN COACH TO PERSONS (AND SPOUSES) PRESENTING VALID EXHIBITOR IDENTIFICATION CARDS ISSUED BY FAIR AUTHORITIES BETWEEN NOVEMBER 20 AND DECEMBER 20, PARIS-DAKAR ROUND TRIP ONLY WITH NO STOPOVERS. LOCAL PAN AM REP (CURRENTLY ON VACATION) HAS BEEN CONTACTED CONCERNING SIMILAR DISCOUNT BUT DOES NOT HAVE AUTHORITY TO DECIDE.

3. ACTION REQUESTED: USDOC CONTACT AMANA REFRIGERATION AND SINGER SEWING MACHINE CENTRAL OFFICE TO REINFORCE AMBASSADOR'S UNCLASSIFIED

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INVITATION LETTER AND INTEREST OF LOCAL REPRESENTATIVES.

PAN AM NY MIGHT ALSO BE CONTACTED ABOUT FAIR DISCOUNT. ANY
ADDITIONAL HELP OR SUGGESTIONS ON RECRUITING MUCH APPRECIATED.
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